



Post University Subject Matter Expert



Stephen Paulone, MBA, MS, ABD

Director of MBA Program and Academic Program Manager, Finance and Project Management

Areas of Expertise

- E-business
- New Product Development
- Program Management
- Business Process Reengineering
- Financial Management
- Marketing Management

Industries

- Automotive
- Aerospace
- Financial Services
- Insurance
- Manufacturing and Small Business

Partial list of companies & organizations served: Boeing, Ford, GM, Honda, Ingersoll- Rand, RBC Bearings, The Church of Jesus Christ of Latter Days Saints, ACMAT Insurance, Evergreen Insurance, American Safety Insurance, HSS Inc., Lockheed-Martin, and City of Waterbury

Stephen Paulone in an Academic Program Manager in Post University's Master of Business Administration degree program. He has more than 25 years of experience in manufacturing, marketing and finance, and has held such positions as marketing manager, manager of new product development, marketing program manager and finance director.

Mr. Paulone has taught at Post University for more than 10 years. Prior to coming to Post, he worked in numerous corporations, and was a consultant in business structure, business and market analysis and customer acquisition and retention.

While in the corporate world, Mr. Paulone led the effort on new product development of more than \$1 billion of projects, created the first electronic catalog in the bearing industry and the first website for a Fortune 100 company. He has also consulted for the Surety Insurance industry and helped lead the first e-business and services venture for a major manufacturing company.

Mr. Paulone also has served on committees for the Waterbury Chamber of Commerce and Waterbury Economic Development.

Mr. Paulone holds a Ph.D. in Financial Management from Northcentral University. He received his MBA, concentration in Marketing, and MS, concentration in Finance, from Rensselaer Polytechnic Institute. He received his undergraduate degree from Fairfield University.

To schedule an interview, please contact Ann Baldwin at Baldwin Media, 860.408.1580, ann@baldwinmedia.net; or Kelly Statmore at Post University, 203-910-7258, kstatmore@post.edu.